I am honored to present you with the fifth edition of the NL for World Bank newsletter on my first day as the newly appointed ambassador to the United States. The United States is known as the land of opportunity, but this is just as true for the WBG. Over the years, many Dutch entrepreneurs have found their way to the WBG as consultant, contractor, or supplier. Our goal is to keep spreading the word about opportunities at the WBG, generate more interest from the Dutch private sector, and increase the number of contracts won.

The success of the blog and this newsletter proves to us that we address the need for information about the WBG. We challenge ourselves to provide you with the most accurate, relevant, and up-to-date information about the WBG, and invite you to continue challenging us as well.

I look forward to my assignment in the United States, and to helping you do business with the World Bank Group.

All the best,

Henne Schuwer
Ambassador-designate to the United States

Read Ambassador-designate Schuwer's full word of welcome here.

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**Spotlight on...**

- **IFC invests $25 million in Heineken's Bralirwa in Rwanda.** [Read more.](#)

- **New World Bank Procurement Policy approved**
  More fit for purpose, robust standards and safeguards, options for life-cycle cost & quality considerations. [Read more.](#)

- **The World Bank Reorganization 1: Structure**
  How are the new GPs and CCSAs structured and what are the consequences for World Bank and my business? [Read more.](#)

- **IFC invests in Dutch Afriflora**
  Afriflora, an Ethiopia-based manufacturer of cut-rose products, secured a $112 million loan from IFC and others. [Read more.](#)

- **IFC and Dutch investment banks team up**
  Dutch investment bank FMO largest co-investor of IFC. Two of Top-5 co-investors in IFCs portfolio are Dutch. [Read more.](#)

- **Operational Procurement vs Corporate Procurement**

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[Read more.](#)
Guidebook to doing business with the WBG

The secret lies in the procuring entity. Read more.

Country Partnership Frameworks (CPFs):
what they are, how they work, and how you can use them to your advantage. Read more.

Latest Tenders:
- Making the case for women in agribusiness (10 sept)
- Solar PV Advisor (15 sept)
- Coastal Embankment Improvement Project (15 sept)
- Policy framework commercial plantations in Colombia (16 sept)
- Empanelment of e-Procurement Experts (17 sept)

IFC is hiring
IFC's Young Professionals Program
offers a unique opportunity to launch a global career as an investment professional helping to build the private sector in developing countries. Read more.

Agenda
9 - 11 October 2015
Lima, Peru; World Bank & IMF Annual Meetings

November 2015
Digital Energy Mission

1 December 2015
Washington, D.C.; 3rd annual Bedrijvenlunch

Contributed to a World Bank Project? Won a tender? Tweet about it using

@NL4WB
#NL4WorldBank

WBG Liaison Officer
Bouke Berns
bt.berns@minbuza.nl
+1 202 274 2698
Twitter: @NL4WB

WBG Liaison Officer
Vincent Kooijman
vincent.kooijman@minbuza.nl
+1 202 274 2621
Twitter: @NL4WB

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