

## Welcome!



Kingdom of the Netherlands

We are proud to present the first quarterly newsletter from the Royal Netherlands Embassy in Washington, D.C. on doing business with the World Bank. Through this newsletter, we hope to inform interested Dutch parties, whether they are in the private sector, civil society, academia or individual consultants, about developments and opportunities at the World Bank Group. We will make sure each newsletter provides you with relevant information and ideas you can act on.

In our first edition, we address topics such as the procurement review, which will affect how you do business with the World Bank, and organizational changes within the World Bank. We want to keep the newsletter short, so the articles will often be snippets of posts on our new blog, [NL for the World Bank](#).

For those who do not know us, we work closely together with the Netherlands Enterprise Agency (RVO) and the Dutch Executive Director's office at the World Bank to assist Dutch parties working with the World Bank. We offer a number of services, including introductions, information on projects, organization of missions, and support in the tender, contract, or payment phases.



We look forward to helping you and receiving your feedback and success stories when doing business with the World Bank Group.



**#NL4WorldBank**

Contributed to a World Bank Project? Tweet about it using [#NL4WorldBank!](#)



**WB Finances App**

Need project info,

## Procurement

On July 23, the new draft [Procurement Policy](#) was sent to the Board of Directors. This new policy is important as it describes how borrowing countries must execute their tender processes, which affects the way you do business with these countries. The new policy includes stipulations regarding transparency, publication, economic and environmental sustainability, life-cycle cost, and price-quality considerations.

Consultations with stakeholders will take place in the months ahead. Those organizations that have been involved in the past will be invited to provide input during this session.



Additionally, feedback can be provided [online](#). The Netherlands Embassy and Ministry of Foreign Affairs have been, and remain, closely involved with the procurement review.

[Read more about it.](#)

## New World Bank Structure

tender info, or contract awards data? Find it using the [WB Finances App](#). Push notifications will be possible shortly!



## Handbook

In July, the embassy published the handbook 'Zakendoen met de Wereldbank Groep'.

[Zakendoen met de Wereldbank Groep](#)'.



## Spotlight on...

Dr. Jim Kim, President of the World Bank, in the Fall edition of [Foreign Affairs](#).

Feedback



On July 1, the World Bank launched its new structure with 14 Global Practices and 5 Cross Cutting Solution Areas. This reorganization will undoubtedly have impacted your contacts at the World Bank. We therefore strongly suggest that you reach out to local World Bank offices and your contacts to hear how the new structure has affected them, and to find out what opportunities this may open up for your business.

A full overview of the new GPs and CCSAs, along with their Senior Directors, can be found [here](#).

## Twitter

Dutch organizations and individuals do tremendous work that contributes a great deal to the World Bank's mission of *ending poverty* and *boosting shared prosperity*. We believe this work deserves recognition and further promotion.

One of the ways we do this is by highlighting the work organizations and individuals do by using [#NL4WorldBank](#) on Twitter. We invite you to do the same - for the work of others and that of yourself - and to read more about it on the blog [NL for the World Bank](#).

## Agenda

### September 22 – 26

PSLO Mission to Ghana & Senegal - [More information](#).

### October 1

Publication of updated handbook ' [Zakendoen met de Wereldbank Groep](#)' (in Dutch)

### October 10 – 12

World Bank - IMF Annual Meetings in Washington, DC. Full program [here](#).

### November (Tentative)

Procurement review consultations in the Netherlands.